



Western Blue Awarded CA Sourced Contract for Servers

Sacramento, CA (July, 2009) - Western Blue, Northern California's experienced IT solution integrator, announced today that it has been awarded, in collaboration with HP, a California Statewide Contract for Workgroup Servers by the California Department of General Services.

The State of California contract was competitively bid and enables state agencies and all political subdivisions including local government and education to acquire Hewlett Packard workgroup servers. This contract is designed to provide public sector customers throughout California with a streamlined method for procuring technology and services.

This server contract features a wide range of the latest HP ProLiant rack and tower server technologies integrated with HP System Insight Manager and HP Integrated Lights Out technology and Western Blue's signature asset management and deployment services. Together these solutions create operational efficiency and enable public sector customers to provide reliable services to the citizens of California.

"This contract rounds out Western Blue's portfolio of contracts vehicles from the desktop to the datacenter," stated Terry Joslin, President of Western Blue. "It allows Western Blue to offer a full set of standards based systems and solutions that align with the State of California's Strategic IT and Capital Plans creating operational efficiency and a lower cost structure."

"Public sector customers are looking for reliable server and infrastructure software solutions that enable them to deliver the best possible service to their constituencies," said Doug Harvey, Senior Sales Director, HP. "The combination of Western Blue's services with HP's server and software technology allow the customer to deploy a wide range of IT services."

Western Blue has collaborated with HP to provide IT contract solutions for the State of California since 2004. The companies have a dedicated e-commerce site available to state agencies and departments specifically for its State of California contracts. The site can be accessed through the Western Blue's website, www.westernblue.com.

About Western Blue

Western Blue Corporation is one of the Western Region's experienced IT solution integrators. Western Blue has helped countless public, private and nonprofit organizations implement technology solutions that speed and simplify their operations. Western Blue begins by determining each organization's unique needs and challenges, then designs and delivers integrated systems that align with its customer's business processes. Western Blue's technology expertise allows the company to integrate software, hardware and services into a hybrid solution that increases productivity while reducing expenses.

www.westernblue.com