



Complete Solution Sets from the Desktop to the Data Center

- Security
- Network Infrastructure
- System Lifecycle Management
- Application Development
- Data Center Optimization
- IT Staffing
- IT Modernization
- nCare Managed Services

Our Partners

Through well-established relationships with long-term partners, we make it possible for our customers to gain access to leading technology expertise. The following are Western Blue's core solution partners:

- Hewlett Packard
- VMware
- Unify
- Intel
- BigFix
- BlueCoat
- SynapSense
- Cisco
- McAfee
- Microsoft
- SMART Technologies

Overview

Western Blue, an NWN Company is the most experienced IT solution integrator providing desktop to data center IT solutions nationwide. At Western Blue, we have a proven business model to:

- Help overcome budget obstacles
- Free up your IT resources from non-technical heavy lifting
- Speed up projects
- Reduce your IT management and power costs by up to 40%

By aligning technology with business, we provide services and technology solutions that help countless customers solve business challenges and meet organizational objectives.

We are also committed to helping our customers lower operating costs and achieve rapid returns on your investments by choosing the most energy-efficient, environmentally responsible technology products. After all, the future is everybody's business.

History of Achievements

- 1983** · Founded
- 1998** · Terry Joslin becomes President and CEO of Western Blue
- 2004** · Awarded 5 California Strategic Sourced Contracts
· Signed 5 year outsource contract for IT Help Desk
- 2007** · Opened Rocky Mountain Region office
· Awarded #4 Fastest Growing Company by Sacramento Business Journal
- 2008** · Exceeded \$100 million in revenue
· Opened Fresno office
· Named one of the Top California 100 Companies
· Became Microsoft Gold Certified
· Named to Inc 5000 list
- 2009** · Expanded their integration center
· Western Blue's CFO recognized as CFO of The Year by Sacramento Business Journal
· Awarded Extreme IT Makeover to Sacramento Hispanic Chamber of Commerce
· Awarded Statewide Sourced Contract for PC Servers, Desktops & Workstations, Notebooks, Tablets, & Monitors
· Recognized as a Sacramento Sustainable Business
- 2010** · Western Blue and NWN Corporation join forces. Western Blue is now an NWN Company